



# Steps to a Digital Transformation

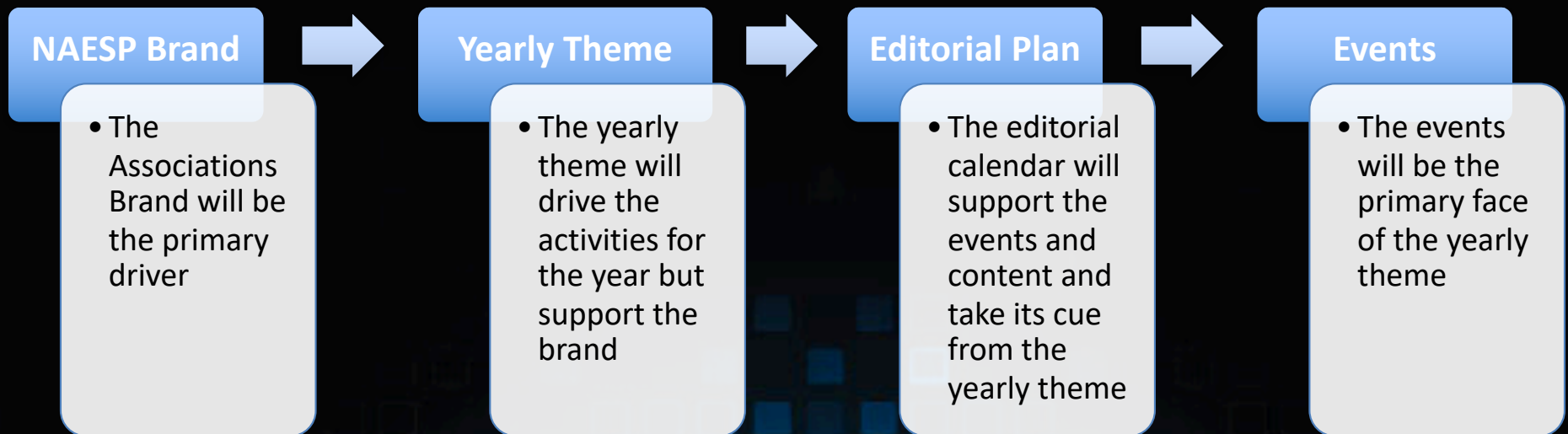
**Presented by:** *Steven Valley • December 18<sup>th</sup> 2014*

# Overview:

- Calendar
- Site Optimization (SEO & SEM)
- Marketing (in-bound, content, social)
- Architecture (educate, CMS, open source)
- Analytics



# Calendar



# Site Optimization

## Site Parameters

Institutions URL	URL Age	Avg. Load Time	#of Back Links	Est. Uniq. Visitors per mo.
<a href="http://www.naesp.org">www.naesp.org</a>	17 yrs. 11 mos.	569 ms	877	18,148

## Rankings (In all cases numbers closer to 0 are better)

Institution URL	SEO Rank	PPC Rank	Google Page Rank
<a href="http://www.naesp.org">www.naesp.org</a>	102,343	0	5

## Top 5 Organic Keywords

Keyword SEO	Clicks per month
Principal.....	641
Principal com.....	212
School principal.....	30.5
Professional learning communities....	55.8
Student council.....	11.8

## Top 5 Organic Competitors

Domain Name	SEO Clicks Per Month
tepsa.org.....	116k
nassp.org .....	3.02k
ilprincipals.org.....	1.01k
ncpapa.org.....	14.3k
vircoschoolfurniture.net.....	0.1k



Sources: Spyfu.com, Google.com, Alexis.com, Compete.com, Webconfs.com

# Marketing

- Opportunities exist for increased awareness through the following:



Email



Social Media



Webinars



Mobile Apps





# Architecture

- Currently built in Drupal, speed and flexibility are needed.
- Wordpress is the standard now for easily deployed CMS, WP 3.3 downloaded 3.1 mil x's
- Open Source vendors create add-ons any specialized needs can be contracted for



# Analytics

- All efforts begin, re-direct, and end with Analytics



Analytics



Webmaster Tools



Adwords SEM





Opportunities are there!

Thank you for letting me present to you today.